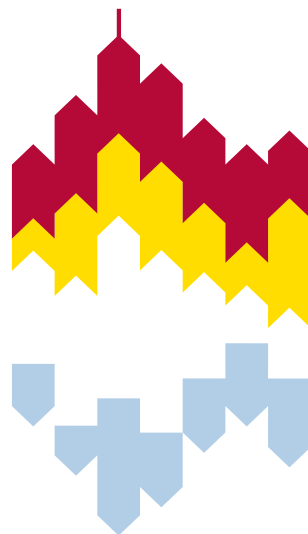


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CONFERENCE REGISTRATION



INTERNATIONAL
PROPERTY
CONFERENCE 2010

PERTH, WESTERN AUSTRALIA 21-23 APRIL



www.ipcperth2010.com



INVITATION TO ATTEND

Join us for the Australian Property Institute and Property Institute of New Zealand's bi-annual International Property Conference 2010. The last Conference was a huge success with delegates attending from throughout New Zealand, Australia, within the Asia Pacific region, and beyond.

IPC2010 will take you to Perth, an edge city, and capital of booming, resource rich, Western Australia. It will open your eyes as to how property is creating vibrant, liveable communities globally, nationally and locally.

A strong cast of eminent speakers including General Peter Cosgrove AM will challenge you to think outside the square and embrace the challenges the industry faces in the wake of the Global Financial Crisis.

The Conference encourages attendees to make the most of their trip to Western Australia and explore beyond the city to some of Western Australia's most scenic regions including Margaret River, Broome and Rottneest.

ACCOMMODATION

The Organising Committee is delighted to offer delegates a range of accommodation options within both within the city and close proximity to Burswood. Full details including room rates, types and location are available on the Conference Web Site www.ipcperth2010.com

**DONT DELAY secure
your accomodation
by 7 March 2010**

SPEAKERS

General Peter Cosgrove AM

General Peter Cosgrove AM rose to the rank of Chief of the Defence Force and has been a former Australian of the Year during a prestigious military career that spanned almost 30 years.

The son of a soldier, he graduated from the Royal Military College, Duntroon, in 1968. He was sent to Malaysia as a lieutenant in the 1st Battalion, Royal Australian Regiment (RAR) and was awarded the Military Cross during his next posting in Vietnam. In 1999 Peter Cosgrove became a national figure following his appointment as Commander of the International Forces East Timor (Interfet). He was responsible for overseeing East Timor's transition to Independence, and shone as both a soldier and diplomat. Following these achievements, he went on to be promoted to the position of General.

General Cosgrove retired from the Armed Forces in 2005, and has since accepted positions on the Qantas Board, a consultancy with Deloitte and has recently been appointed Chairman of The General Sir John Monash Foundation.

Dorte Ekelund

General Manager, Major Cities Unit, Infrastructure Australia

Dorte Ekelund began her career studying urban development in North America and the UK, she is now the General Manager of the Major Cities Unit at Infrastructure Australia and has over 25 years experience in the urban development sector. Prior to joining the Australian Government in November last year, she was the Deputy Director General of the WA Department for Planning and Infrastructure, and a Commissioner on the

Western Australian Planning Commission. She previously held the role of Deputy Chief Planning Executive at the ACT Planning and Land Authority, and formerly worked for a number of NSW local government authorities.

Ms Ekelund is experienced in urban development coordination, infrastructure planning, statutory planning, investigation of new urban growth areas and managing growth and change within established areas. She has worked extensively in capital works programming, retail planning, major projects planning, planning system reform and governance reform. She also has a strong interest in climate change, water quality planning and housing affordability.

Elvin Fernandez

Managing Director of the Khong & Jaafar Group of Companies.

He is a councillor, Fellow and the Deputy President of the Institution of Surveyors Malaysia (ISM), a Fellow of the Royal Institution of Chartered Surveyors, United Kingdom and a Former President and a current Executive Committee Member of the Private Valuers Association in Malaysia.

Mr Fernandez is the former Chairman of the International Valuation Standards Committee, a Life Fellow of the Institution of Valuers, India, a Honorary Member of the Institute of Philippine Real Estate Appraisers, a Honorary Member of The National Association of Valuers Romania, a Member of the China Appraisal Society and its Valuation Standards Advisory Committee, a Council Member of the Governing Council of the ASEAN Valuers Association and a Honorary Member of the Practising Valuers Association (India).

He has written and presented more than 150 papers on property related topics for seminars and conferences around the world.

Mal James

Chief Executive Officer, Australian Employment Covenant

Mal James is a business graduate of RMIT University in Melbourne, with over 25 years experience in merchant banking, engineering, manufacturing, mining, energy and financing. Over the past 20 years he has played an active role in identifying, exploring, financing and developing a number of significant natural resource and energy projects in Australia, the former Soviet Union, the Middle East, Africa, Asia and USA. Mr James has held executive and non-executive Board positions on several Australian and UK listed companies, business associations, sporting and not for profit organisations. Mr James is the CEO of the Australian Employment Covenant, a national, industry-led initiative to secure 50,000 sustainable jobs for indigenous Australians- a project supported by the Commonwealth Government. Mr James is also the CEO of the Australian Children's Trust, a large philanthropic organisation that assists disadvantaged Australians, especially children, in the area of health, education, employment and community activities - giving them the skills to provide for themselves.

CY Leung

Chairman, DTZ Asia Pacific

CY Leung is currently the Asia Pacific Chairman of DTZ. He is a former Chairman of the Royal Institution of Chartered Surveyors and former President of the Institute of Surveyors in Hong Kong. He is also a trustee, Executive Committee member & Chairman of Asia of the Urban Land Institute.

Mr Leung has been awarded Honorary Doctorate degrees by three Universities in the United Kingdom and in Hong Kong. He is also Chairman of the Council of the City University of Hong Kong and Pro Chancellor of the University of the West England.

Nick Perrignon

Chief Operating Officer, Satterley Property Group

In a property career spanning 23 years, Nick Perrignon has held senior executive positions with some of the nation's largest listed companies and recently returned to Perth to join Satterley Property Group.

Nick Perrignon first launched his career in the construction of residential apartments. He rose through to ranks to become managing director with Cedar Woods Properties and then went on to join Australand as General Manager.

In 2002, he joined Stockland as WA manager and led Stockland's business growth, increased its market share and established strong commercial relationships with local home builders.

On completion of his MBA at the University of Western Australia, he transferred to Queensland to manage Stockland's biggest residential business in Australia.

In 2005, Mr Perrignon was promoted to Chief Operating Officer for Residential Communities. He led Stockland's strategic planning for acquisition and delivery of 65 development projects throughout Australia and settling 4,400 residential lots per annum.

Dr David Rees

Regional Director, Head of Research (Australasia), Jones Lang LaSalle

David Rees is currently the Regional Director and Head of Research (Australasia) at Jones Lang LaSalle, a company which maintains Australia's largest and most highly rated team of property research analysts. As Head of Research, David is responsible for the preparation and dissemination of research market data, forecasts and strategic analysis.

Previous to this, Mr Rees was Director of Research at Mirvac Group, a leading Australian REIT with extensive interests across all real estate sectors – commercial, residential, hotels and funds management – in Australia, the US and the UK.

He spent five years as Head of Research at Commonwealth Bank, during this time he conducted equity research for Comsec, Australia's largest on-line share broker. At Bankers Trust he held the position of Chief Equity Strategist in the investment banking division. Mr Rees is actively involved in the academic programs at the University of New South Wales, as well as the education programs of the Property Council of Australia and the Australian Property Institute.

Allan Tranter

Director, Creating Communities

Allan Tranter has been involved in leisure and community wellness for over 30 years and has developed diverse expertise in social planning and social marketing, focusing on competitive advantage and mutual benefit, to provide solutions that deliver considerable commercial value for clients, and significant improvements in quality of life for communities. His ability to challenge and inspire is unsurpassed in the industry. Mr Tranter inspires people to focus on aspirations and outcomes, resulting in countless achievements throughout his career. He has a broad background in the public sector, having been the Director of Recreation in WA and a consultant to numerous public agencies on a wide range of issues. Mr Tranter also has extensive experience in the private sector and spent several years in Asia working for a Chinese/Malaysian company in shopping centre management and executive development.

He is well published and an accomplished speaker.

Peter Studley

Head of Research, Dexus Property Group

Peter Studley works for DEXUS Property Group, a leading owner & manager of Australian Real Estate with around \$15 billion of assets under management. As Head of Research he is currently responsible for the group's view on property market's globally. Mr Studley has worked in the real estate and financial services industry for fifteen years in a research capacity, providing investment support, strategic advice and forecasting services.

Mr Studley holds a Masters of Applied Finance from Macquarie University, an Associate Diploma in Business (Valuation), a Bachelor of Science (Agriculture) a Diploma in Fine Arts. He is involved in the education programs of the Property Council of Australia.

WEDNESDAY 21 APRIL 2010

Time	Session
1300 – 1700	Technical Tours
	The Port City of Fremantle <i>Walking tour of Fremantle – Working with historic sites - Australian Marine Complex – Riverside Developments</i>
	Swan Valley <i>Midland Redevelopment Authority - Ellenbrook - Winegrowing - History - Heritage.</i>
	Perth City <i>East Perth Redevelopment - NorthLink - Walking tour of Perth to Kings Park – Discuss the cultural sensitivity of region pre and post European settlement.</i>
1730 – 1930	Welcome Reception

THURSDAY 22 APRIL 2010

Time	Session				
0830 – 1100	Plenary Session				
	Welcome <i>Master of Ceremonies</i>				
	Official Opening <i>Colin Barnett, Premier of Western Australia (invited)</i>				
	Mining – Australia’s asset to the world: A seller perspective on the WA mining industry and its benefits to the WA, Australian and International Economies				
	Australia – the resource rich supplier: A buyers perspective of the West Australian mining industry				
	Working with the Indigenous Land Owners to achieve a win win outcome for all – a look at Indigenous Employment in the North West <i>Mal James, Australian Employment Covenant</i>				
1030 – 1100	Morning Tea				
1100 – 1230	Concurrent Session <i>based on abstract submissions and international perspectives</i>				
	<table border="1"> <tr> <td>North West Resource</td> <td>Agriculture including wine, grains, wheat</td> <td>Aquaculture</td> <td>Political Fads and Law</td> </tr> </table>	North West Resource	Agriculture including wine, grains, wheat	Aquaculture	Political Fads and Law
North West Resource	Agriculture including wine, grains, wheat	Aquaculture	Political Fads and Law		
1230 – 1345	Lunch				
1345 – 1600	Plenary Session				
	Property Development <i>CY Leung, DTZ Asia Pacific</i>				
	<i>Elvin Fernandez, Khong & Jaafar Group of Companies</i>				
	Global Cities <i>Dr David Rees, Jones Lang LaSalle</i>				
	Land Development <i>Nick Perrignon, Satterley Property Group</i>				
1615	Day End				
1700 – 2130	Optional Social Activity Twilight Sailing Race and Sundowner at Royal Perth Yacht Club				

PROGRAM OVERVIEW

FRIDAY 23 APRIL 2010

Time	Session				
0830 – 1030	Plenary Session				
	Welcome <i>Master of Ceremonies</i>				
	Environment and the effects of Climate Change				
	Environment – we need to consider our own backyard				
	Disaster recovery – a victims perspective <i>Dorte Ekelund, Major Cities Unit Infrastructure Australia</i>				
1030 – 1100	Morning Tea				
1100 – 1230	Concurrent Sessions				
	<table border="1"> <tr> <td>Specialised Parks including technology and marine parks</td> <td>Tourism</td> <td>Listed Property trusts</td> <td>Population Growth and carrying Capacity (Density)</td> </tr> </table>	Specialised Parks including technology and marine parks	Tourism	Listed Property trusts	Population Growth and carrying Capacity (Density)
Specialised Parks including technology and marine parks	Tourism	Listed Property trusts	Population Growth and carrying Capacity (Density)		
1230 – 1345	Lunch				
1345 – 1530	Plenary Session				
	Property Rights				
	Leadership in Adversity <i>General Peter Cosgrove AM</i>				
	Questions				
1530	Conference Close				
1900 – late	Gala Conference Dinner				



SOCIAL PROGRAM

Wednesday 21 April	Thursday 22 April	Friday 23 April
Welcome Reception Venue: Frasers Kings Park	Twilight Sailing Race Venue: Swan River, Royal Perth Yacht Club <i>Optional extra</i>	Conference Dinner Venue: Astral Ballroom, Burswood <i>Optional Extra</i>
Inclusive for full delegates Additional Tickets: \$60 p/person	Cost: \$145 includes transfers to Royal Perth Yacht Club, Sailing and Dinner	Delegate Ticket: \$100 p/person Additional Tickets: \$130 p/person

POST CONFERENCE TOURING

Extended touring options and package deals post conference will be available on the web site shortly including South West/Margaret River 3 day self drive options, Broome Getaways and Ningaloo Reef/ Monkey Mia 5 day option.

CANCELLATION POLICY

Should you be unable to attend a substitute delegate is welcome. All cancellations or alternations must be notified in writing to the Conference Secretariat. All registration forms received will be accepted in good faith and processed as registered. Cancellations and no shows that have not paid will be charged the full registration fee.

Cancellation Date	Refund
Before 31 January 2010	Full refund, less a cancellation fee of \$150
Before 1 March 2010	50% of the registration fee and forfeit all additional payments eg tours and accommodation
2 March 2010 onwards	No refund, cancellations will be considered on a circumstance basis

DISCLAIMER

The information in this publication is correct at the time of printing. The Australian Property Institute, Property Institute of New Zealand, the Conference Organising Committee and EECW Pty Ltd reserve the right to alter or delete items from the program or tour program as circumstances dictate and take no responsibility for any errors, omissions and changes.

CONTACT

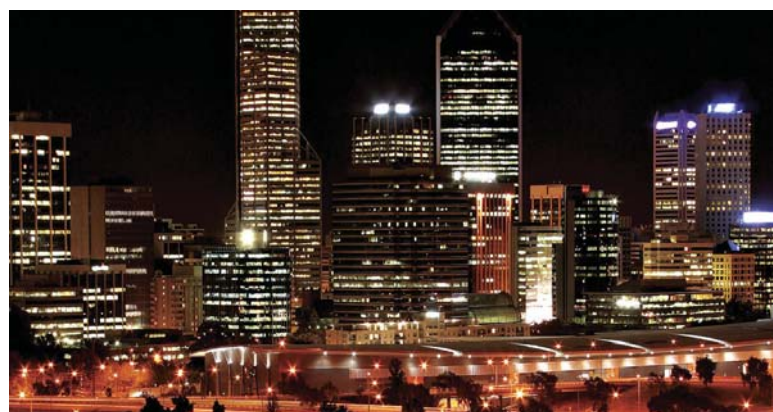


Conference Secretariat
 EECW Pty Ltd

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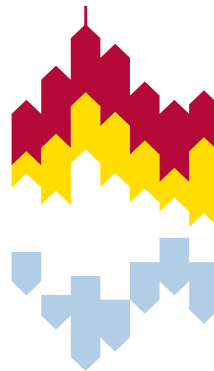


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Register online at www.ipcperth2010.com

Please print clearly and return completed form with payment to:

IPC Perth 2010 Conference Secretariat
EECW Pty Ltd
 PO Box 749, Wembley, WA, 6913
 or fax to 08 9389 1499 (Intl fax: +61-8-9389 1499)



**INTERNATIONAL
 PROPERTY
 CONFERENCE 2010**
 PERTH, WESTERN AUSTRALIA 21-23 APRIL

PRIVACY STATEMENT

In registering for this event relevant details may be incorporated into a delegate list for the benefit of all delegates, sponsors, exhibitors, the Australian Property Institute and Property Institute of New Zealand and its divisions, EECW Pty Ltd and other parties directly related to the Conference.

If you do not wish to have your name and contact details provided to the above mentioned parties or for future promotion, please tick this box.

All prices are in Australian Dollars and include Australian Goods & Services Tax

THIS REGISTRATION FORM IS A TAX INVOICE ABN 49 007 505 866

PLEASE PRINT CLEARLY AND KEEP A COPY FOR YOUR RECORDS

DELEGATE INFORMATION

Family Name Title First Name
 Organisation Position
 Postal Address
 Suburb State Country Post Code
 Telephone: () Fax: ()
 Mobile: Email:
 Name to appear on your name badge (eg Chris Jones)
 Special Requirements (dietary or otherwise)
 Accompanying Partner (Name Badge Only)

REGISTRATION FEES

SAVE \$50 on Early Bird Prices with the Web Hot Registration available online only until 23 December 2009

Member prices are available to all members of the Australian Property Institute and the Property Institute of New Zealand

Registration Type	Early Bird Closes 28/2/10	Regular Closes 6/4/10	Late From 7/4/10 o/wards
Member Full Registration	<input type="checkbox"/> \$800	<input type="checkbox"/> \$950	<input type="checkbox"/> \$1200
Non Member Full Registration	<input type="checkbox"/> \$950	<input type="checkbox"/> \$1075	<input type="checkbox"/> \$1500
API/PINZ Member Shared Registration*	<input type="checkbox"/> \$960	<input type="checkbox"/> \$1140	<input type="checkbox"/> \$1440
Non Member Shared Registration*	<input type="checkbox"/> \$1140	<input type="checkbox"/> \$1290	<input type="checkbox"/> \$1800
Member Day <input type="checkbox"/> Thursday <input type="checkbox"/> Friday	<input type="checkbox"/> \$440	<input type="checkbox"/> \$520	<input type="checkbox"/> \$660
Non Member Day Rate <input type="checkbox"/> Thursday <input type="checkbox"/> Friday	<input type="checkbox"/> \$520	<input type="checkbox"/> \$600	<input type="checkbox"/> \$825

*Shared Registration Guidelines: Only one representative to be in attendance at any one time. No more than 2 representatives sharing per day permitted

SUB TOTAL SECTION B: _____

SOCIAL EVENTS

The **Welcome Reception**, is included in the registration of full delegates. For catering purposes however delegates are required to indicate their attendance at this inclusive social event. Failure to indicate will be registered as a not attending.

Date	Function	Cost per person	Attendance (please indicate)	No of Tickets	Total Cost	
Wed 21 Apr	Welcome Reception	Full Registration	Nil	Yes/No	1	Nil
		Additional Tickets	\$60			
Thurs 22 Apr 1700 – 2130	Twilight Sailing Race	Tickets	\$145			
Fri 23 Apr 1900 - late	Conference Dinner	Delegate Ticket - <i>one per delegate</i>	\$100			
		Additional Tickets	\$130			
SUB TOTAL SECTION C						

TECHNICAL TOURS *Wednesday 21 April 2010 1300 – 1730*

Tour	Cost per person	No of Tickets	Total Cost
Port City of Fremantle	\$35		
Swan Valley	\$35		
Perth City	\$35		
SUB TOTAL SECTION D			

ACCOMMODATION *Accommodation bookings close 7 March 2010*

A deposit of one night's payment for your nominated hotel or a credit card number is required with registration to secure your booking. Please note your credit card details will be forwarded onto the hotel to secure the booking only and no monies will be deducted by the Conference Secretariat. The hotel at its discretion may choose to debit your credit card for one night's accommodation. All rooms are subject to availability at the time of booking.

Arrival Date: / / 2010 ETA Departure Date: / / 2010

Hotel	Distance to Venue	Cost (per night)	Room Type	Bedding Configuration (please indicate)
Intercontinental Burswood	Onsite	\$255	Classic Room	<input type="checkbox"/> Single <input type="checkbox"/> Twin <input type="checkbox"/> Double
Holiday Inn Burswood	Onsite	\$215	Urban Room	<input type="checkbox"/> Single <input type="checkbox"/> Twin <input type="checkbox"/> Double
Great Eastern Motor Lodge	10 minute walk	\$150	Standard	<input type="checkbox"/> Single <input type="checkbox"/> Twin <input type="checkbox"/> Double
		\$205	Family	<input type="checkbox"/> 2 Bedroom / 1 Bathroom
Goodearth Hotel	10 minute taxi (trains/bus available)	\$130	Studio Room	<input type="checkbox"/> Single <input type="checkbox"/> Twin <input type="checkbox"/> Double
Perth Ambassador Hotel	10 minute taxi (trains/bus available)	\$130	Standard Room	<input type="checkbox"/> Single <input type="checkbox"/> Twin <input type="checkbox"/> Double
		\$150	Deluxe Room	<input type="checkbox"/> Single <input type="checkbox"/> Twin <input type="checkbox"/> Double
Comfort Hotel	10 minute taxi (trains/bus available)	\$148	Studio Queen	<input type="checkbox"/> Single <input type="checkbox"/> Twin <input type="checkbox"/> Double

If sharing or accompanied by another person in a **Twin/Double room** please advise name:

PAYMENT

Please use my credit card to secure my accommodation booking as outlined in the Payment Details Section

Sub Total Section B \$ Sub Total Section C \$ Sub Total Section D \$ Sub Total Section E \$

Not applicable if providing credit card details

TOTAL PAYABLE \$

Credit Card Payment

Please charge \$ to my: Mastercard Visa AMEX

Card Number: / /

Cardholder's Name: Expiry date: / Signature:

Cheque

Please make Cheques payable to **API – PINZ 2010 Conference** and forward to the Conference Secretariat: EECW Pty Ltd, PO Box 749, WEMBLEY, WA, 6913

I understand and accept the conditions of the cancellation policy

(refer to **Cancellation Policy** in this registration brochure)

Signature: